



J THOMAS & COMPANY PRIVATE LIMITED
KOLKATA MARKET SYNOPSIS - SALE 35 (2026 - 27)

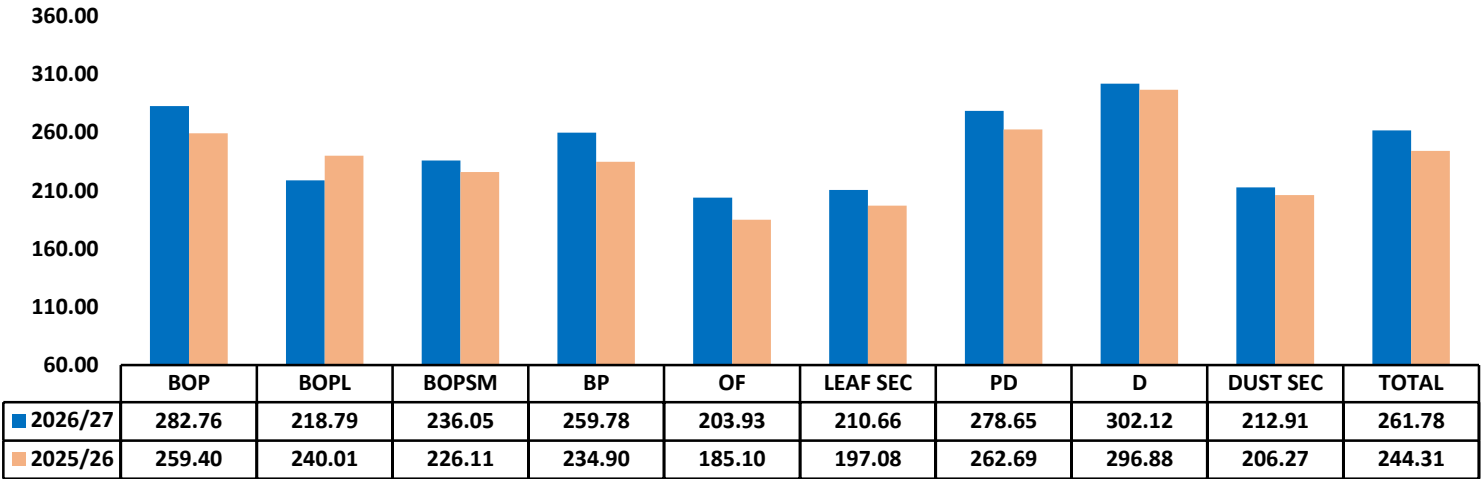
CTC	
Market Report	
· Good demand.	
· Liquoring Assams met with less demand and witnessed some withdrawals.	
· Remainder saw better demand but at easier levels.	
Buying Analysis	
· Hindustan Unilever : Fair Support	TCPL: Quiet
· Western India: Operated	
· Other local and Internal: Selective	
Orthodox	
Market Report	
· Good demand.	
· Nominal quantity of well made Whole Leaf and Broken irregular around last levels. Remaining Whole Leaf and Broken sold irregularly lower following quality.	
· Cleaner Secondaries and leafy Fannings irregular around last while remaining Secondaries and Fannings sold lower.	
Buying Analysis	
· Middle East : Active	
· CIS: Operated	
· Hindustan Unilever : Selective	

DUST	
Market Report	
· Good demand.	
· Liquoring Assams met less demand with some withdrawals being noticed.	
· Remainder saw good demand but at easier rates.	
Buying Analysis	
· Hindustan Unilever : Mainstay	Teloijan: Operated
· Western India: Selective	
· Other Packeteers: Good support	
Darjeeling	
Market Report	
· Fair demand.	
· Some enquiry seen on higher elevation Whole leaf at 550-650 where as lower elevation Whole Leaf sold at 400 and above. Subdued demand on broken and fannings.	
· TCPL : Mainstay Hindustan Unilever : Silent Local buyers : Active only on greenish sorts	

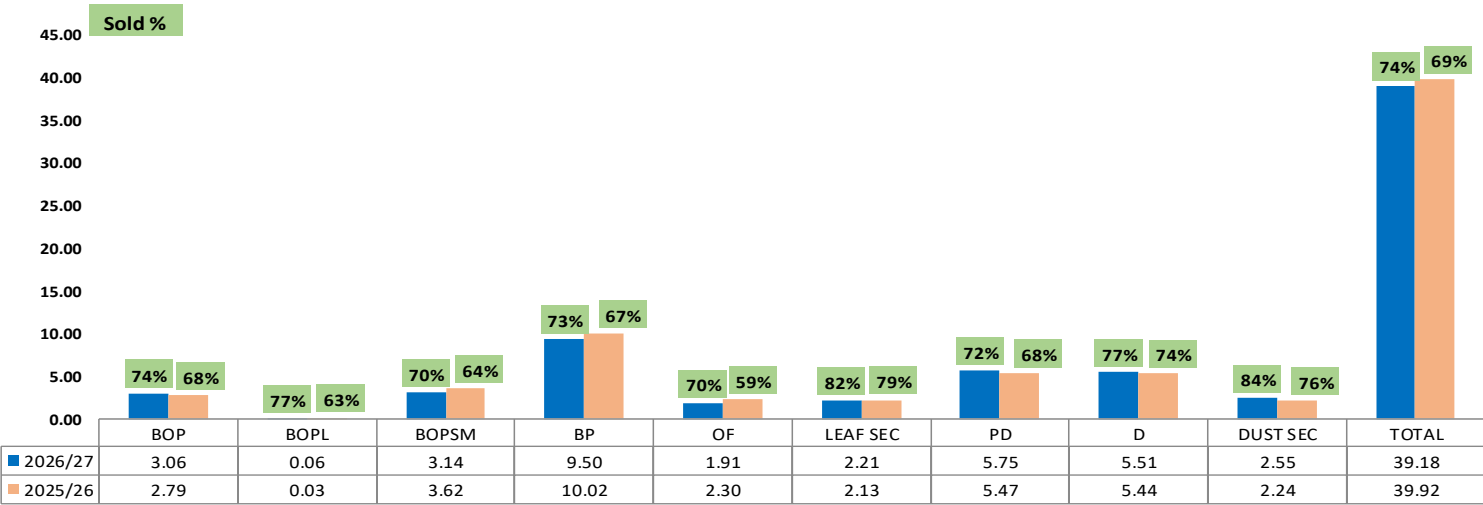
AUCTION AVERAGES									
	2026/27			2025/26			UP TO SALE 35		
	SALE 35	SALE 34	+/-	SALE 35	SALE 34	+/-	2026/27	2025/26	2024/25
CTC LEAF	224.36	227.74	-3.38	218.49	223.86	-5.37	255.76	234.18	269.04
DUST	242.50	247.84	-5.34	223.95	227.85	-3.90	271.15	261.38	279.81
TOTAL	232.31	237.18	-4.87	220.75	225.51	-4.77	261.78	244.31	273.29
ORTHODOX	290.77	302.28	-11.51	287.87	301.33	-13.46	322.87	306.32	307.36
DARJEELING	496.50	470.75	25.75	412.58	454.51	-41.93	572.59	535.86	486.28
ALL TEAS	254.81	261.91	-7.09	242.00	251.98	-9.98	286.30	268.29	285.66

KOLKATA AUCTION AVERAGES							
SALE		31	32	33	34	35	36
CTC LEAF	2026/27	261.98	250.10	242.21	227.74	224.36	
	2025/26	239.16	230.74	231.15	223.86	218.49	227.82
DUST	2026/27	264.13	261.02	252.29	247.84	242.50	
	2025/26	260.12	251.63	245.92	227.85	223.95	221.07
TOTAL	2026/27	262.86	254.94	246.55	237.18	232.31	
	2025/26	247.42	238.21	237.40	225.51	220.75	224.99
ORTHODOX	2026/27	305.79	309.18	302.49	302.28	290.77	
	2025/26	316.16	321.42	303.05	301.33	287.87	279.41
DARJEELING	2026/27	627.45	430.40	512.72	470.75	496.50	
	2025/26	549.57	529.38	511.64	454.51	412.58	437.33

Kolkata Gradewise Averages CTC Leaf / Dust Upto Sale 35



Kolkata Gradewise Sold Quantity (M. Kgs) CTC Leaf / Dust Upto Sale 35



KOLKATA GRADEWISE ORTHODOX AVARAGES UPTO SALE 35

GRADE	2026 - 27		2025 - 26		GRADE	2026 - 27		2025 - 26	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1005380.3	435.37	991122.6	422.24	GFBOP	1218875.1	341.36	1385030.2	321.74
TGFOP	2364347.1	387.14	1948355.3	384.28	GBOP	1982218.7	330.95	1893653.4	297.53
GFOP	1531829.0	344.25	1198831.5	346.19	BPS	1113310.7	382.16	900548.6	361.01
FOP	1082393.8	266.77	1355612.3	274.26	GBOP1/FBOP1	2094829.1	208.02	1916192.9	210.08
FBOP	3399614.5	367.30	2766810.6	340.28	BOPF/GOF/FOF	1487474.7	204.70	1429113.9	181.59

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST												
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	15,27,709	9,04,098	229.43	41%	15,10,835	9,16,979	231.40	39%	2,28,83,773	1,65,27,800	259.19	28%
FANNINGS	5,60,000	2,73,014	231.00	51%	6,49,082	3,01,502	235.23	54%	76,03,892	51,04,195	264.24	33%
LEAF SEC.	2,04,631	1,80,465	188.92	12%	2,18,587	1,68,384	194.39	23%	27,14,308	22,14,745	210.66	18%
LEAF TOTAL	22,92,340.4	13,57,577.2	224.36	41%	23,78,503.7	13,86,865.1	227.74	42%	3,32,01,972.6	2,38,46,740.0	255.76	28%
DUST	13,02,578	8,79,351	251.60	32%	12,97,086	9,93,974	259.58	23%	1,70,03,183	1,27,75,523	282.80	25%
DUST SEC.	2,11,341	1,78,660	197.71	15%	2,66,327	2,33,311	197.83	12%	30,38,622	25,54,427	212.91	16%
DUST TOTAL	15,13,919.1	10,58,010.6	242.50	30%	15,63,412.2	12,27,285.2	247.84	21%	2,00,41,805.5	1,53,29,949.2	271.15	24%
TOTAL	38,06,259.5	24,15,587.8	232.31	37%	39,41,915.9	26,14,150.3	237.18	34%	5,32,43,778.1	3,91,76,689.2	261.78	26%

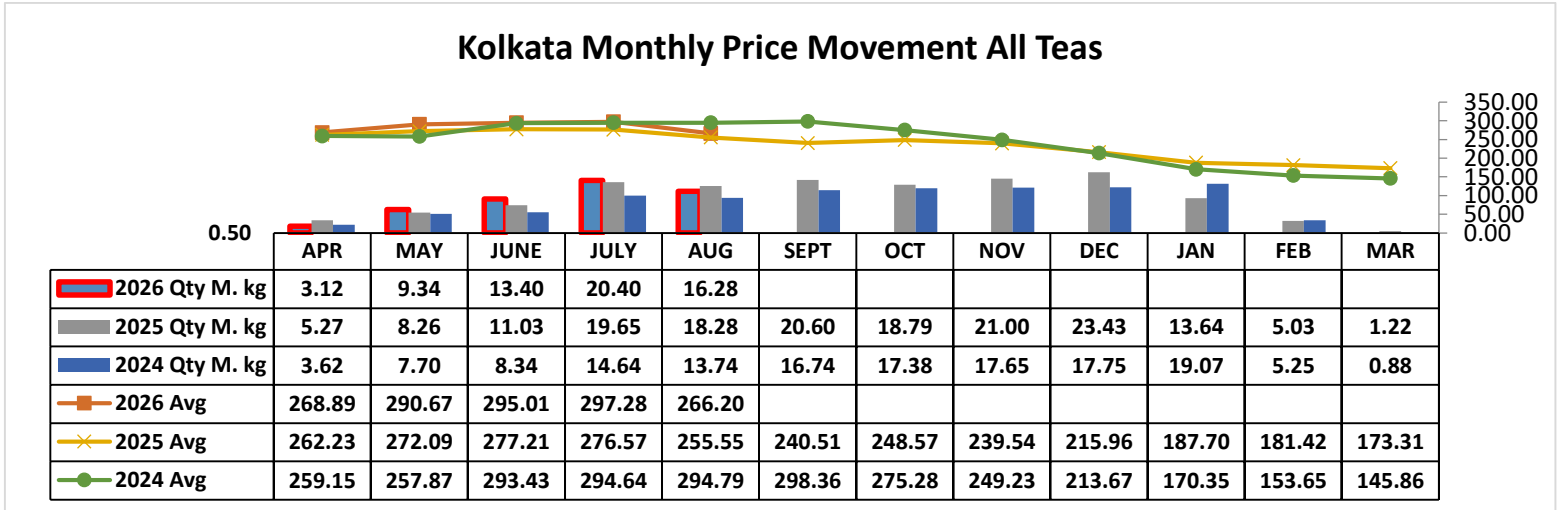
OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX												
WHOLE LEAF	6,75,240	5,36,581	304.96	21%	7,14,057	6,05,412	320.66	15%	1,09,48,139	93,51,533	347.40	15%
BROKENS	6,63,980	5,72,296	327.25	14%	6,46,662	5,48,026	336.32	15%	1,02,65,547	92,22,997	355.16	10%
FANNINGS	1,34,979	1,19,459	186.52	11%	1,11,434	99,739	190.41	10%	18,41,075	16,39,181	200.92	11%
SECONDARY	1,87,440	1,68,836	195.83	10%	2,03,705	1,75,465	196.19	14%	29,92,218	27,25,624	202.81	9%
ORTH. TOTAL	16,61,639.4	13,97,172.6	290.77	16%	16,75,858.1	14,28,643.0	302.28	15%	2,60,46,979.5	2,29,39,335.4	322.87	12%
OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING												
WHOLE LEAF	31,567	13,058	587.73	59%	42,336	23,489	577.80	45%	4,91,507	2,66,128	737.51	46%
BROKENS	6,841	2,097	242.53	69%	9,998	5,656	239.87	43%	1,55,241	68,742	338.86	56%
FANNINGS	9,724	1,912	151.92	80%	15,073	4,215	184.07	72%	2,13,301	89,858	262.98	58%
DARJ. TOTAL	48,132.4	17,066.6	496.50	65%	67,406.8	33,360.4	470.75	51%	8,60,049.7	4,24,728.1	572.59	51%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026-27	2292340.4	1357577.2	224.36	41%	2378503.7	1386865.1	227.74	42%	33201972.6	23846740.0	255.76	28%
2025-26	3022346.0	1866076.7	218.49	38%	2964544.9	1723034.3	223.86	42%	37639438.7	25059910.5	234.18	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026-27	1513919.1	1058010.6	242.50	30%	1563412.2	1227285.2	247.84	21%	20041805.5	15329949.2	271.15	24%
2025-26	1891311.1	1318695.1	223.95	30%	1983088.7	1222661.5	227.85	38%	20401882.9	14864460.6	261.38	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026-27	1661639.4	1397172.6	290.77	16%	1675858.1	1428643.0	302.28	15%	26046979.5	22939335.4	322.87	12%
2025-26	1527555.2	1330477.9	287.87	13%	1612276.9	1426489.6	301.33	12%	24913084.2	21528433.2	306.32	14%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026-27	48132.4	17066.6	496.50	65%	67406.8	33360.4	470.75	51%	860049.7	424728.1	572.59	51%
2025-26	60433.1	38990.9	412.58	35%	57009.8	37419.3	454.51	34%	827754.2	519503.3	535.86	37%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026-27	5516031.3	3829827.0	254.81	31%	5685180.8	4076153.7	261.91	28%	80150807.3	62540752.7	286.30	22%
2025-26	6501645.4	4554240.6	242.00	30%	6616920.3	4409604.7	251.98	33%	83782160.0	61972307.6	268.29	26%

PRICE RANGE										
% OF TEAS SOLD	CTC LEAF					DUST				
	2026/27		UP TO SALE 35			2026/27		UP TO SALE 35		
	SALE 35	SALE 34	2026/27	2025/26	2024/25	SALE 35	SALE 34	2026/27	2025/26	2024/25
BELOW 160	20.09	18.92	17.02	24.63	16.21	6.91	5.68	7.05	12.57	11.94
BETWEEN 160.00-179.99	5.91	6.96	5.10	5.82	6.00	3.13	3.70	2.50	4.22	4.90
BETWEEN 180.00-199.99	7.91	11.28	5.67	5.52	5.54	4.69	4.77	3.22	4.77	5.27
BETWEEN 200.00-219.99	7.44	10.12	7.40	6.33	6.94	11.05	9.72	8.55	6.54	6.77
BETWEEN 220.00-239.99	13.83	9.05	7.05	6.61	7.34	13.64	10.49	8.85	5.74	5.54
BETWEEN 240.00-259.99	18.90	10.24	7.79	9.42	7.86	20.75	18.35	8.79	9.50	6.92
BETWEEN 260.00-279.99	9.82	11.02	8.39	9.41	6.46	20.42	23.72	11.13	10.14	6.83
ABOVE 280	16.11	22.40	41.58	32.26	43.64	19.41	23.56	49.92	46.50	51.83

PRICE RANGE						PRICE RANGE			
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2026/27		UP TO SALE 35				2026/27		UP TO SALE 35
	SALE 35	SALE 34	2026/27	2025/26	2024/25		SALE 35	SALE 34	2026/27
BELOW 200	15.41	14.42	11.81	10.71	14.39	BELOW 300.00	19.93	24.17	21.23
BETWEEN 200.00-219.99	7.65	6.07	5.98	7.59	3.35	BETWEEN 301.00-400.99	2.68	4.60	8.48
BETWEEN 220.00-239.99	6.00	5.82	5.56	8.52	4.39	BETWEEN 401.00-500.99	8.77	13.63	12.75
BETWEEN 240.00-259.99	7.35	4.97	4.75	6.76	6.03	BETWEEN 501.00-600.99	50.67	39.89	22.71
BETWEEN 260.00-279.99	7.45	6.20	5.25	6.32	6.77	BETWEEN 601.00-700.99	11.19	11.82	9.95
ABOVE 280	56.15	62.52	66.65	60.10	65.07	ABOVE 701.00	6.75	5.89	24.88

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2026 - 27					LAST YEAR-2025 - 26					DIFFERENCE				
	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL
36	86687	69487	1961	37735	195870	78144	73354	2366	43197	197061	8543	-3867	-405	-5462	-1191
37	82319	73716	1628	37892	195555	67475	62114	1960	35026	166575	14844	11602	-332	2866	28980
38	92274	73957	2257	43183	211671	76218	69110	3127	41056	189511	16056	4847	-870	2127	22160
TOTAL	261280	217160	5846	118810	603096	221837	204578	7453	119279	553147	39443	12582	-1607	-469	49949



CTTA BUYING (ALL TEAS) FOR THE SALE 35											
	CTC LEAF			DUST					TOTAL		
	SALE 35										
OFFER	22,92,340.4		Kgs	OFFER	15,13,919.1		Kgs	OFFER	38,06,259.5		Kgs
SOLD	13,57,577.2		Kgs	SOLD	10,58,010.6		Kgs	SOLD	24,15,587.8		Kgs
SOLD %	59%			SOLD %	70%			SOLD %	63%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	2,95,981.2	234.01	22%	HUL	4,61,348.1	244.28	44%	HUL	6,14,757.8	239.18	25%
N.India	2,35,163.1	233.83	17%	W.India	1,30,668.0	238.38	12%	W.India	4,26,649.2	235.35	18%
Local	1,81,068.7	191.42	13%	Others	1,21,645.5	249.94	11%	Others	2,94,368.9	234.06	12%
Others	1,72,723.4	222.88	13%	TCPL	1,11,480.5	244.59	11%	N.India	2,60,178.1	228.23	11%
Exports	1,55,239.7	218.80	11%	S.India	75,946.5	266.11	7%	Local	2,10,557.2	191.97	9%
HUL	1,53,409.7	223.81	11%	WI.Pack	43,605.0	228.69	4%	Exports	1,91,698.2	222.95	8%
WI.Pack	90,972.6	217.69	7%	Exports	36,458.5	240.61	3%	WI.Pack	1,34,577.6	221.25	6%
S.India	28,042.3	237.56	2%	Local	29,488.5	195.39	3%	TCPL	1,11,480.5	244.59	5%
NI.Pack	22,815.7	274.88	2%	N.India	25,015.0	175.61	2%	S.India	1,03,988.8	258.41	4%
Packeteers	22,160.8	277.09	2%	NI.Pack	11,967.0	325.31	1%	NI.Pack	34,782.7	292.23	1%
				Packeteers	10,388.0	197.12	1%	Packeteers	32,548.8	251.57	1%
Grand Total	13,57,577.2	224.36	100%	TOTAL	10,58,010.6	242.50	100%	TOTAL	24,15,587.8	232.31	100%

	ORTHODOX			DARJEELING			
	SALE 35						
OFFER	16,61,639.4		Kgs	OFFER	48,132.4		Kgs
SOLD	13,97,172.6		Kgs	SOLD	17,066.6		Kgs
SOLD %	84%			SOLD %	35%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Others	4,22,600.6	298.97	30%	TCPL	7,898.8	546.10	46%
Other Exports	3,52,252.5	320.58	25%	Local	3,886.0	358.68	23%
Middle East	2,32,278.8	282.83	17%	Domestic c☐	1,514.6	709.33	9%
Domestic c☐	1,23,266.9	208.49	9%	Others	1,512.0	547.52	9%
W.India	78,108.1	302.44	6%	C.India	1,089.6	128.82	6%
N.India	62,547.8	281.07	4%	Exports	856.8	639.33	5%
Local	38,579.0	245.89	3%	Other Exports	122.6	550.00	1%
Exports	29,874.4	299.97	2%	N.India	104.6	452.00	1%
TCPL	20,025.3	327.12	1%	W.India	81.6	750.00	0%
CIS	18,999.4	249.20	1%				
HUL	18,131.8	244.66	1%				
WI.Pack	416.0	344.00	0%				
CONTINENT	92.0	876.00	0%				
TOTAL	13,97,172.6	290.77	100%	TOTAL	17,066.6	496.50	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 35

MARK	2026-27		2025-26	
	KGS	AVG	KGS	AVG
HOOKHMOL	173119	540.32	169565	517.75
DECKIAJULI	165715	510.65	192889	417.13
GATOONGA	158097	500.46	131957	466.57
SOTAI	42044	480.56	15208	377.94
MOKRUNG	58708	467.06	67028	426.81
HATIMARA	173513	466.80	185795	434.90
HALMARI	278653	455.52	352947	436.79
BEHUBOR	35794	412.10	40506	423.42
SALKATHONI	112622	411.43	169663	405.31
BANAMALIE	99287	394.01	71953	398.05
DOOMUR DULLUNG	183575	389.99	163589	391.56
KAMARBUND	92308	386.81	101301	367.88
HAJUA	168475	384.05	163553	363.76
DEOHALL	323454	383.03	344590	342.71
GHILLIDARY	79083	380.49	76885	349.00
GELAKEY	123682	378.26	134283	360.44
KOOMTAI 'B'	774964	371.29	607396	356.17
LOHPOHIA	52305	368.84	53028	357.85
DEHA	171089	365.84	158007	340.17
NIRMALA	38717	365.15	1415	275.25
DOOLAHAT	193569	364.61	241878	378.37
KHARIKATIA	255203	359.21	219725	367.50
DOOMNI	455478	357.78	380308	354.44
LIGRIPOOKRIE	215485	356.92	160427	338.44
BORJAN	165471	356.73	190630	368.50

* Above 30000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 35

MARK	2026-27		2025-26	
	KGS	AVG	KGS	AVG
GHATIA ROYAL	367681	340.94	140538	317.65
BINAGURI	666500	331.20	531522	332.84
KARTICK	234020	329.76	230874	349.19
JITI	427378	327.16	390336	315.80
ARYAMAN	86998	317.73	64838	319.32
HOPE	211744	317.15	197291	310.64
RYDAK	425937	316.91	318766	317.22
BHATKAWA	137749	313.18	123117	307.82
DALGAON	486672	301.34	339151	292.15
DANGUAJHAR	370981	300.22	376577	283.43
KARALAVALLEYROYAL	171280	299.35	153021	305.10
MAINAKROYAALE	53142	296.05	57929	299.96
GULMA	511217	294.48	413039	306.75
NEPUCHAPUR	263213	293.33	197886	320.89
MORAGHAT	434290	292.14	327732	300.83
MAUSOM	96806	291.37	90242	237.93
RHEABARI	276185	290.75	280350	270.57
ZURRANTEE	217073	289.54	188999	287.88
GRASSMOREROYAL	246933	289.02	0	0.00
DIANA (RAMBARI)	186815	287.88	141303	272.10
MECHPARA	223121	286.16	199789	272.19
BIJALIMONI	109492	285.33	0	0.00
PAHARGOOMIAH	383828	284.04	330055	301.39
BARADIGHI	382347	283.55	267285	305.65
LAKHIPARA	102527	282.22	131400	305.00

** Above 30000 Kgs.*

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 35				
MARK	2026-27		2025-26	
	KGS	AVG	KGS	AVG
DOOMNI	40115	636.43	25476	746.78
DEJOO	249113	409.25	175563	411.70
MOKALBARI EAST	148712	405.96	188114	369.77
HARMUTTY	251496	401.10	220320	406.07
HATTIALLI	303585	388.73	329166	347.33
DIKOM	213954	381.27	262245	355.87
SESSA 'B'	407102	373.12	278125	358.01
DIGULTURRUNG	73201	372.27	0	0.00
NALANI	395293	364.34	393252	315.42
SINGLIJAN	212045	362.83	143308	346.87
MADHUTING	462920	359.82	517864	347.20
NONAIPARA	246548	357.68	187041	347.83
BORPATRA	264983	355.42	292391	366.58
SEAJULI	220749	354.76	198169	320.93
MUTTUCK	260132	354.68	221255	333.19
SAMDANG	717120	353.90	580469	307.15
BOKEL	694624	353.26	566455	313.52
KOOMSONG	547259	352.77	545486	339.56
LANGHARJAN	213137	352.33	249268	343.69
METHONI	232184	350.40	213483	340.64
OAKLANDS	55126	350.31	64180	383.34
DHELAKHAT	288203	347.67	282505	346.98
GREENWOOD	31753	347.29	48435	323.99
RUNGAGORA 'U'	53592	346.05	0	0.00
RAIDANG 'D'	623878	344.94	441509	339.18

* Above 30000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 35

MARK	2026-27		2025-26	
	KGS	AVG	KGS	AVG
BARNESBEG (ORGANIC)	5449	1037.78	8340	532.92
SUNGMA	6106	978.00	12344	713.61
CASTLETON	15103	918.06	29613	759.18
MARGARET'S HOPE	26455	914.86	43857	621.00
THURBO	28929	835.77	43505	627.15
BADAMTAM (ORGANIC)	13046	754.37	14309	568.94
GIELLE	23279	701.17	25155	695.51
PUTTABONG	12082	657.11	16753	626.25
BALASUN	7697	620.25	11870	746.24
ORANGE VALLEY	2134	605.50	3678	447.31
TEESTA VALLEY	42288	580.93	30771	721.63
GOPALDHARA	12254	518.12	17985	503.70
GLENBURN	38838	485.46	44060	473.14
NAMRING(UPPER)	27866	472.36	19819	585.33
ROHINI	12892	456.50	22397	459.96
HILLTON	40526	446.75	31889	419.84
NAMRING	9803	416.73	8017	487.32
UPPER FAGU	37471	413.03	44892	353.72
POOBONG	9184	386.99	0	0.00
MIM	19086	385.44	24545	467.74
SNOWVIEW	4599	373.59	2655	391.80
NORTH TUKVAR	5015	312.97	8187	264.44
MISSION HILL	5963	272.43	4450	213.36
SOURENI	2461	189.13	6027	187.77

* Above 2000 Kgs.

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